

READ!



For those who are interested in learning more about the ideas presented in this book we recommend the following books. You can also conveniently find some of these books by visiting www.mentorhope.com/catalog.

- *Greatest Miracle in the World* by Og Mandino
- *How to Win Friends and Influence People* by Dale Carnegie
- *Think and Grow Rich* by Napoleon Hill
- *The Purpose Driven Life* by Rick Warren
- *Unlimited Power* by Anthony Robbins
- *E-Myth Revisited* by Michael E. Gerber
- *7 Habits of Highly Effective People* by Stephen Covey
- *Richest Man in Babylon* by George S. Clason
- *One Minute Manager* by Ken Blanchard
- *Influence: Science and Practice* by Robert B. Cialdini
- *The Dream Giver* by Bruce Wilkinson
- *Financial Peace* by Dave Ramsey
- *See You at the Top* by Zig Ziglar
- *The Road Less Traveled* by M. Scott Peck
- *The Four Agreements* by Don Miguel Ruiz
- *In My Own Words* by Mother Teresa
- *No Greater Love* by Mother Teresa
- *A Simple Path* by Mother Teresa
- *First Things First* by Stephen R. Covey, A. Roger Merrill, and Rebecca R. Merrill
- *Copy This!* by Paul Orfalea and Ann Marsh
- *Built to Last* by Jim Collins and Jerry I. Porras
- *The Spell Binder's Gift* by Og Mandino
- *Key to Yourself* by Venice Bloodworth
- *Sam Walton: Made in America* by Sam Walton and John Huey
- *You and Your Network* by Fred Smith
- *Wake Up and Live* by Dorothea Brande
- *How to Read a Book* by Mortimer J. Adler and Charles Van Doren
- *Coming Out of the Ice* by Victor Herman
- *The Bible*
- *The Lessons of History* by Will Durant and Ariel Durant

- *Developing the Leader within You* by John C. Maxwell
- *Developing the Leaders around You* by John C. Maxwell
- *Guerrilla Marketing* by Jay Conrad Levinson
- *Principle Centered Leadership* by Stephen R. Covey
- *Tuesdays with Morrie* by Mitch Albom
- *The 7 Habits of Highly Effective Families* by Stephen R. Covey and Sandra Merrill Covey
- *The Millionaire Next Door* by Thomas J. Stanley and William D. Danko
- *The Wealthy Barber* by David Chilton
- *Men Are from Mars, Women Are from Venus* by John Gray
- *The Rainmaker* by John Grisham
- *Out of the Crisis* by W. Edwards Deming
- *Who Moved My Cheese?* by Spencer Johnson and Kenneth H. Blanchard
- *The Thinker's Way* by John Chaffee
- *The Selling Bible* by John F. Lawhon
- *Don't Fire Them, Fire Them Up* by Frank Pacetta
- *The Firm* by John Grisham
- *The Chamber* by John Grisham
- *Billy Bathgate* by E. L. Doctorow
- *The Ragamuffin Gospel* by Brennan Manning
- *A New Pair of Glasses* by Chuck C.
- *The Great Gatsby* by F. Scott Fitzgerald
- *The Autobiography of Benjamin Franklin* by Benjamin Franklin
- *When Life is a Barbed Wire Fence* by Greg Winston
- *God Owns My Business* by Stanley Tam
- *Jack: Straight from the Gut* by Jack Welch and John A. Byrne
- *The McKinsey Way* by Ethan M. Rasiel
- *Message in a Bottle* by Nicholas Sparks
- *Be Happy You Are Loved* by Robert H. Schuller
- *A Tale of Three Kings* by Gene Edwards
- *In the Heart of the World* by Mother Teresa
- *An Encounter with a Prophet* by Clyde A. Lewis
- *Small Miracles* by Yitta Halberstam
- *The Christmas Box* by Richard Paul Evans
- *Living Faith* by Jimmy Carter
- *The Celestine Prophecy* by James Redfield
- *The Deming Management Method* by Mary Walton
- *Rich Dad, Poor Dad* by Robert T. Kiyosaki and Sharon L. Lechter
- *The Performance Edge* by Robert K. Cooper
- *Corporate Lifecycles* by Ichak Adizes
- *How to Make Luck* by Marc Myers
- *The Change* by Robert Grupe
- *Trump: Surviving at the Top* by Donald J. Trump
- *A Passion to Win* by Sumner Redstone and Peter Knobler

- *The Millionaire Mind* by Thomas J. Stanley
- *Pushing the Envelope* by Harvey Mackay
- *The CEO Chronicles* by Glenn Rifkin and Douglas Matthews
- *Business Dad* by Tom Hirschfeld and Julie Hirschfeld
- *Prescription for Success* by Anne Morgan
- *Making a Habit of Success* by Mack R. Douglas
- *Business at the Speed of Thought* by Bill Gates
- *Zig Ziglar's Secrets of Closing the Sale* by Zig Ziglar
- *Prospecting Your Way to Sales Success* by Bill Good
- *Leap of Strength* by Walt Sutton
- *How to Have Power and Confidence in Dealing with People* by Les Giblin
- *The Keys to Empowerment* by Ken Blanchard, John P. Carlos, and Alan Randolph
- *Leadership by the Book* by Ken Blanchard, Bill Hybels, and Phil Hodges
- *Whale Done!* by Ken Blanchard, Thad Lacinak, Chuck Tompkins, and Jim Ballard
- *Bill Gates Speaks* by Janet Lowe
- *Living the 7 Habits* by Stephen R. Covey
- *On Becoming Baby Wise* by Gary Ezzo and Robert Bucknam
- *Seabiscuit* by Laura Hillenbrand
- *University of Success* by Og Mandino
- *God is Not in the Thesaurus* by Bo Don Cox
- *I Dare You!* by William H. Danforth
- *Turning Hurts Into Halos* by Robert H. Schuller
- *The One Minute Father* by Spencer Johnson
- *Hope from My Heart* by Rich DeVos
- *More Than Enough* by Dave Ramsey
- *Getting to Yes* by Roger Fisher and William Ury
- *It's Not about the Bike* by Lance Armstrong and Sally Jenkins
- *Kiss Theory Good Bye* by Bob Prosen
- *Tough Times Never Last, but Tough People Do!* by Robert H. Schuller
- *101 Reasons to Own the World's Greatest Investment* by Robert P. Miles
- *More Than a Pink Cadillac* by Jim Underwood
- *The Secrets Men Keep* by Stephen Arterburn
- *The Five Major Pieces to the Life Puzzle* by Jim Rohn
- *Gung Ho!* by Ken Blanchard and Sheldon Bowles
- *George Burns: In His Own Words* by Herb Fagen and George Burns
- *City Kid* by Mary MacCracken
- *Tex* by S.E. Hinton
- *An Uphill Climb* by Dave Sargent
- *The 3 Keys to Empowerment* by Kenneth Blanchard, John Carlos, and Alan Randolph
- *Freedom from Fear: Overcoming Worry and Anxiety* by

Neil T. Anderson and Rich Miller

- *Vernon Can Read!* by Vernon E. Jordan, Jr.
and Annette Gordon-Reed
- *Big Bucks!* by Kenneth Blanchard and Sheldon Bowles
- *When God Winks at You* by Squire Rushnell
- *The Prayer of Jabez* by Bruce Wilkinson
- *Grinding It Out: The Making of McDonald's* by Ray Kroc
and Robert Anderson

From Middle English *reden*, from Old English *rædan* (to counsel, advise, consult; interpret, read), from Proto-Germanic **rādanan* (to advise, counsel), from Proto-Indo-European **h₂redh₂-* (to arrange). Cognate with Scots *rede*, *red* (to advise, counsel, decipher, read), Saterland Frisian *rāde* (to advise, counsel), West Frisian *riede* (to advise, counsel), Dutch *raden* (to advise; guess, counsel, read), German *raten* (to advise; guess), Danish *råde* (to advise), Swedish *råda* (to advise, counsel).